

FOURTH QUARTER RESULTS 2021

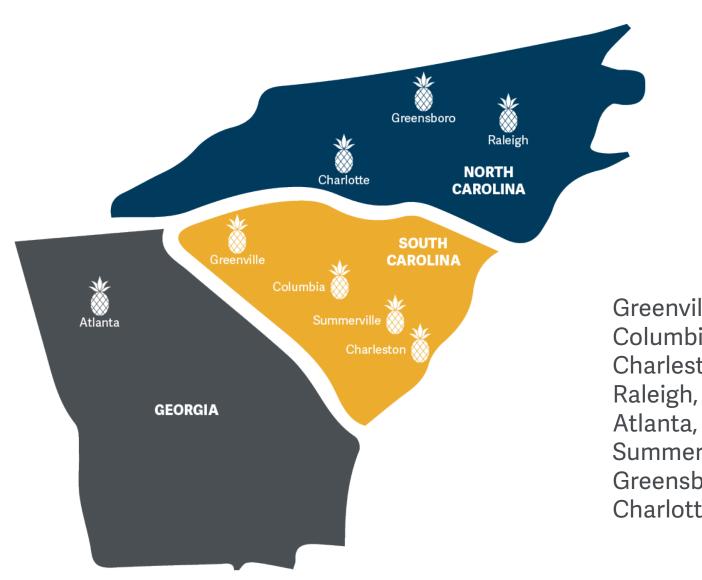
January 25, 2022

FORWARD-LOOKING STATEMENTS

During the course of this presentation, management may make projections and forwardlooking statements regarding events or the future financial performance of Southern First Bancshares, Inc. We wish to caution you that these forward-looking statements involve certain risks and uncertainties, including a variety of factors (including a downturn in the economy, greater than expected non-interest expenses, increased competition, fluctuations in interest rates, regulatory actions, excessive loan losses and other factors) that may cause Southern First's actual results to differ materially from the anticipated results expressed or implied in these forward-looking statements. Therefore, we can give no assurance that the results contemplated in the forward-looking statements will be realized. Investors are cautioned not to place undue reliance on these forward-looking statements and are advised to review the risk factors that may affect Southern First's operating results in documents filed by Southern First Bancshares, Inc. with the Securities and Exchange Commission, including the annual report on Form 10-K and other required filings. Southern First assumes no duty to update the forward-looking statements made in this presentation.



CORPORATE PROFILE



<u>Southern First Markets:</u>	
/ille, SC	2000
bia, SC	2007
ston, SC	2012

, NC	2016
, GA 🥢	2017
erville, SC	2018
boro, NC	2018
te, NC	2021



HIGHLIGHTS

- Net income increased to \$12.0 million in Q4 up 39.5% over Q4 2020
- Book value increased 19.4% for the year to \$35.07
- Total loans increased 16.2% for the year to \$2.5 billion
- Total deposits increased 19.7% for the year to \$2.6 billion
- Incredibly strong credit metrics:
 - NPA's = .17%
 - Charge-offs = .06%
- Total risk based capital increased to 14.9% at year end



LOANS & DEPOSITS

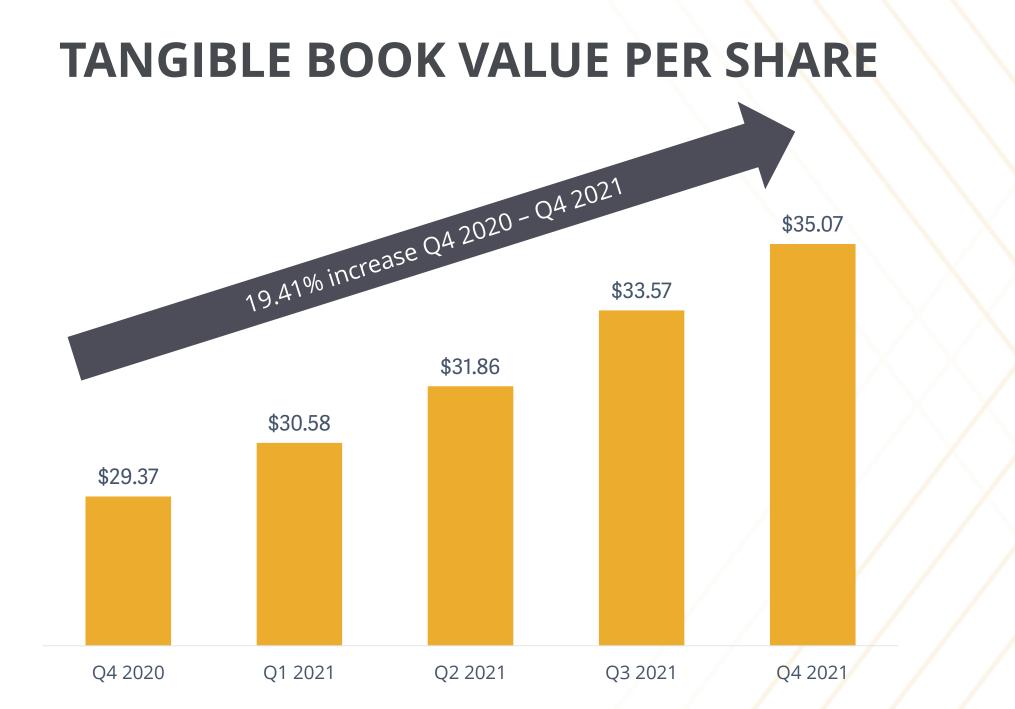
\$2,600 \$2.5 B \$2,500 \$2.4 B \$2,400 Thousands \$2,300 \$2.3 B \$2.2 B \$2,200 \$2.1 B \$2,100 \$2,000 \$1,900 Q4 2020 Q1 2021 Q2 2021 Q3 2021 Q4 2021

Total Loans

\$2,600 \$2.6 B \$2,500 \$2.4 B \$2,400 Thousands \$2.3 B \$2,300 \$2.3 B \$2,200 \$2.1 B \$2,100 \$2,000 \$1,900 Q4 2020 Q1 2021 Q2 2021 Q3 2021 Q4 2021

Total Deposits

*Total loans excludes mortgage loans held for sale.



CAPITAL RATIOS

Holding Company Capital Ratios: ⁽¹⁾	Q4 2021	Q3 2021	Q2 2021	Q1 2021	Q4 2020
Total risk-based capital ratio	14.90%	14.88%	14.98%	14.82%	14.38%
Tier 1 risk-based capital ratio	12.65%	12.59%	12.63%	12.43%	11.97%
Leverage ratio	10.19%	10.20%	10.27%	10.12%	9.70%
Common equity tier 1 ratio ⁽²⁾	12.09%	12.00%	12.00%	11.79%	11.32%
Tangible common equity ⁽³⁾	9.50%	9.54%	9.50%	9.28%	9.20%

(1)

December 31, 2021 ratios are preliminary. The common equity tier 1 ratio is calculated as the sum of common equity divided by risk-weighted assets. The tangible common equity ratio is calculated as total equity less preferred stock divided by total assets. (2)

(3)



SouthernFirst